## FY 2000 Initial Endorsements -- year end thru 9/30/00 All Multifamily ... by Main Group & HUB

HUB	Data	202/811	Basic FHA	Risk Sharing	Hospitals	Grand Total
ATLANTA	# Loans	24	32	5		61
	# Units	<b>560</b>	3,662	195		4,417
	Mtge (mils)	\$34.2	\$138.0	\$4.0		\$176.2
	% of col loans	8.6%	6.5%	6.0%		7.1%
	% of col units	7.4%	5.4%	2.4%		5.2%
	% of col \$\$	6.2%	4.2%	1.1%		4.1%
BALTIMORE	# Loans	15	29	5		49
	# Units	339	3,651	628		4,618
	Mtge (mils)	\$22.7	\$210.7	\$29.2		\$262.6
	% of col loans	5.4%	5.9%	6.0%		5.7%
	% of col units	4.5%	5.4%	7.7%		5.4%
	% of col \$\$	4.1%	6.4%	7.8%		6.2%
BOSTON	# Loans	22	41	11		74
	# Units	516	3,989	1,916		6,421
	Mtge (mils)	\$43.3	\$175.9	\$105.7		\$325.0
	% of col loans	7.9%	8.4%	13.1%		8.7%
	% of col units	6.8%	5.9%	23.6%		7.6%
	% of col \$\$	7.9%	5.3%	28.3%		7.6%
BUFFALO	# Loans	9	13			22
	# Units	128	1,172			1,300
	Mtge (mils)	\$9.7	\$80.6			\$90.3
	% of col loans	3.2%	2.7%			2.6%
	% of col units	1.7%	1.7%			1.5%
	% of col \$\$	1.8%	2.4%			2.1%
CHICAGO	# Loans	14	57	5		76
	# Units	469	9,324	617		10,410
	Mtge (mils)	\$35.1	\$357.5	\$22.1		\$414.7
	% of col loans	5.0%	11.6%	6.0%		8.9%
	% of col units	6.2%	13.7%	7.6%		12.3%
	% of col \$\$	6.4%	10.8%	5.9%		9.8%
COLUMBUS	# Loans	13	23			36
	# Units	399	2,646			3,045
	Mtge (mils)	\$21.7	\$131.9			\$153.6
	% of col loans	4.7%	4.7%			4.2%
	% of col units	5.2%	3.9%			3.6%
	% of col \$\$	4.0%	4.0%			3.6%

HUB	Data	202/811	Basic FHA	Risk Sharing	Hospitals	Grand Total
DENVER	# Loans	4	12	13		29
	# Units	80	1,599	1,104		2,783
	Mtge (mils)	\$5.1	\$98.0	\$39.8		\$142.9
	% of col loans	1.4%	2.4%	15.5%		3.4%
	% of col units	1.1%	2.4%	13.6%		3.3%
	% of col \$\$	0.9%	3.0%	10.7%		3.4%
DETROIT	# Loans	4	12	4		20
	# Units	248	2,027	405		2,680
	Mtge (mils)	\$18.5	\$92.3	\$11.7		\$122.5
	% of col loans	1.4%	2.4%	4.8%		2.3%
	% of col units	3.3%	3.0%	5.0%		3.2%
	% of col \$\$	3.4%	2.8%	3.1%		2.9%
FORT WORTH	# Loans	25	59	2	1	87
	# Units	605	9,108	120	41	9,874
	Mtge (mils)	\$33.0	\$421.8	\$1.9	\$7.1	\$463.8
	% of col loans	9.0%	12.0%	2.4%	50.0%	10.2%
	% of col units	8.0%	13.4%	1.5%	3.7%	11.6%
	% of col \$\$	6.0%	12.7%	0.5%	30.0%	10.9%
GREENSBORO	# Loans	17	33			50
	# Units	343	5,011			5,354
	Mtge (mils)	\$23.2	\$252.6			\$275.9
	% of col loans	6.1%	6.7%			5.9%
	% of col units	4.5%	7.4%			6.3%
	% of col \$\$	4.2%	7.6%			6.5%
JACKSONVILLE	# Loans	20	30			50
	# Units	705	5,114			5,819
	Mtge (mils)	\$43.9	\$287.1			\$331.0
	% of col loans	7.2%	6.1%			5.9%
	% of col units	9.3%	7.5%			6.9%
	% of col \$\$	8.0%	8.7%			7.8%
KANSAS CITY	# Loans	21	27	7		55
	# Units	<b>593</b>	3,084	<b>520</b>		4,197
	Mtge (mils)	\$39.2	\$122.0	\$10.9		\$172.2
	% of col loans	7.6%	5.5%	8.3%		6.4%
	% of col units	7.8%	4.5%	6.4%		5.0%
	% of col \$\$	7.2%	3.7%	2.9%		4.0%

HUB	Data	202/811	Basic FHA	Risk Sharing	Hospitals	Grand Total
LOS ANGELES	# Loans	9	12	2		23
	# Units	256	1,438	149		1,843
	Mtge (mils)	\$20.7	\$70.5	\$8.9		\$100.1
	% of col loans	3.2%	2.4%	2.4%		2.7%
	% of col units	3.4%	2.1%	1.8%		2.2%
	% of col \$\$	3.8%	2.1%	2.4%		2.4%
MINNEAPOLIS	# Loans	12	29	4		45
	# Units	246	3,279	398		3,923
	Mtge (mils)	\$18.2	\$181.4	\$9.4		\$209.0
	% of col loans	4.3%	5.9%	4.8%		5.3%
	% of col units	3.2%	4.8%	4.9%		4.6%
	% of col \$\$	3.3%	5.5%	2.5%		4.9%
NEW YORK	# Loans	13	13		1	27
	# Units	523	3,160		1,080	4,763
	Mtge (mils)	\$55.7	\$215.5		\$16.6	\$287.7
	% of col loans	4.7%	2.7%		50.0%	3.2%
	% of col units	6.9%	4.7%		96.3%	5.6%
	% of col \$\$	10.2%	6.5%		70.0%	6.8%
PHILADELPHIA	# Loans	28	21	4		53
	# Units	793	3,684	327		4,804
	Mtge (mils)	\$60.5	\$163.4	\$31.5		\$255.4
	% of col loans	10.1%	4.3%	4.8%		6.2%
	% of col units	10.4%	5.4%	4.0%		5.7%
	% of col \$\$	11.0%	4.9%	8.4%		6.0%
SAN FRANCISCO	# Loans	18	39	14		71
	# Units	603	5,257	1,216		7,076
	Mtge (mils)	\$46.8	\$271.0	\$77.3		\$395.0
	% of col loans	6.5%	8.0%	16.7%		8.3%
	% of col units	7.9%	7.7%	15.0%		8.3%
	% of col \$\$	8.5%	8.2%	20.7%		9.3%
SEATTLE	# Loans	10	8	8		26
	# Units	201	724	529		1,454
	Mtge (mils)	\$16.2	\$37.9	\$21.2		\$75.2
	% of col loans	3.6%	1.6%	9.5%		3.0%
	% of col units	2.6%	1.1%	6.5%		1.7%
	% of col \$\$	3.0%	1.1%	5.7%		1.8%
Total # Loans		278	490	84	2	854
Total # Units		7,607	67,929	8,124	1,121	84,781
Total Mtge (mils)		\$547.8	\$3,308.2	\$373.5	\$23.7	\$4,253.1